



AXIS Group Ventures is a boutique investment bank specializing in global debt placement and private market secondaries primarily for VC and PE-backed firms. We provide capital-raising support and strategic advice to c-suite executives, board members, and investors.

AXIS was founded in 2018. Our guiding principles are based on trust, integrity, reliability, responsiveness, and execution.

× Mission

Our mission is to help our clients achieve success.

× Vision

Our vision is to be a globally recognized authority on global debt placement & private market secondaries.

Core Focus Areas

+ Global Debt Placement

Our 17+ years of domain expertise across the debt capital markets segment, coupled with structuring expertise, and broad distribution capabilities, ensure we craft financing strategies that deliver the results to propel our clients forward.

+ Private Market Secondaries

We facilitate secondary market transactions through our partnership with Rainmaker Securities. With a robust network, we connect investors to prime opportunities, ensuring seamless and efficient transfers.

× Debt Placement Capabilities and Investment Facility Types:

Our deal experience includes a diverse range of private credit investment facilities tailored to meet various financial and business needs, such as:

- Growth Capital;
- Acquisition Financing;
- Working Capital;
- Factoring Agreements;
- Venture Debt;
- Revenue-based Financing;
- Equipment Leasing;
- Asset-Based Lending Facilities;
- Mezzanine Capital;
- Leveraged Buyouts;
- Cash Flow Financing;
- A/R Securitization; and
- Special Situations Growth Capital.

× Profile of Typical Sellers:

Founders, Employees, angel investors, family offices, and institutional equity investors.

× Profile of Typical Buyers:

Family Offices, high net-worth individuals, and Institutions looking for access to high-quality, late-stage private technology company equity.

The Numbers

- \$9B+** Debt Opportunities Screened
- 100+** Debt Facilities Closed
- 500+** Capital Relationships
- 17+** Combined Years of Experience

Specialized Verticals

- Financial & Industrial Technology
- Big Data Analytics
- Mobile Technology
- Enterprise Software
- Semiconductor Technologies
- Adtech Social Media
- Consumer Products & Electronics
- Healthcare
- Green/Renewable Energy Technologies
- Information Technology
- Aerospace & Defense
- Consumer Internet



Select Axis Transactions

SPECIALIZED VERTICAL	DESCRIPTION	INVESTMENT TYPE	LEAD INVESTORS
Consumer Products & Internet	D2C subscription company and multi-channel retailer providing branded family essential products.	\$65M Non Bank ABL	
Aerospace & Defense	Space Technology focused diversified holding company.	\$50M Term Loan	
Enterprise Software	B2B SaaS marketing automation and CRM platform supporting global small and medium size businesses.	\$7.5M ARR Term Loan	
Financial Technology	Consumer and Business Tech-enabled Company offering real estate and lending solutions facilitating homeownership.	\$50M Warehouse Line	
Consumer Products & Internet	D2C platform for men's and women's apparel.	\$12.5M Venture Debt	
Enterprise Software	B2B SaaS company with a leading full-stack platform to plan, activate, and measure outcomes of creator marketing efforts.	\$20M Mezzanine Investment	
Information Technology	B2B Internet marketing, technology, and services firm.	\$25M Commercial Real Estate Term Loan	
Consumer Products & Internet	Multi-channel Apparel and accessories company for children, women, and men.	\$450M A/R Securitization	
Mobile Technology	Conversational messaging platform designed to automate business conversations.	\$12M Venture Debt	
Healthcare & Consumer Internet	Owned and Operated health and fitness company.	\$20M Cash Flow Term Loan	
Consumer Products & Internet	D2C and multi-channel retailer charitable designer eyewear brand.	\$4M ABL/Cash Flow	<small>Member FDIC</small>
Enterprise Software	B2B cloud governance platform.	\$20M Venture Term Loan	
Consumer Internet	Peer-to-peer luxury fashion resale platform.	\$10M Venture Term Loan	
Enterprise Software	B2B SaaS Media orchestration and workflow platform.	\$4M ARR Term Loan	
Consumer Products & Business Services	Leading consumer focused cannabis brand and business services company.	\$12.5M Term Loan and Equity	

DISCLOSURE: Rainmaker Securities, LLC ("RMS") is a FINRA-registered broker-dealer and SIPC member. Find this broker-dealer and its agents on [BrokerCheck](#). Our relationship summary can be found on the [RMS website](#).

RMS is engaged by its clients to make referrals to buyers or sellers of private securities ("Securities"). If such client closes a Securities transaction with a buyer or seller so referred, RMS is entitled to a success fee from the client. Such success fee may be in the form of cash or in warrants to purchase securities of the client or client's affiliate. RMS or RMS representatives may hold equity in its issuer clients or in the issuers of securities purchased or sold by the parties to a transaction. This communication is confidential and is addressed only to its intended recipient. This communication does not represent an offer or solicitation to buy or sell Securities. Such an offer must be made via definitive legal documentation by the seller of securities. Investments in the Securities are speculative and involve a high degree of risk. An investor in the Securities should have little to no need for liquidity in the foreseeable future and have sufficient finances to withstand the loss of the entire investment.

RMS does not recommend the purchase or sale of Securities. Potential buyers or sellers of the Securities should seek professional counsel prior to entering into any transaction.



Axis Group Ventures

Tim Barnes
Founder & Managing Director

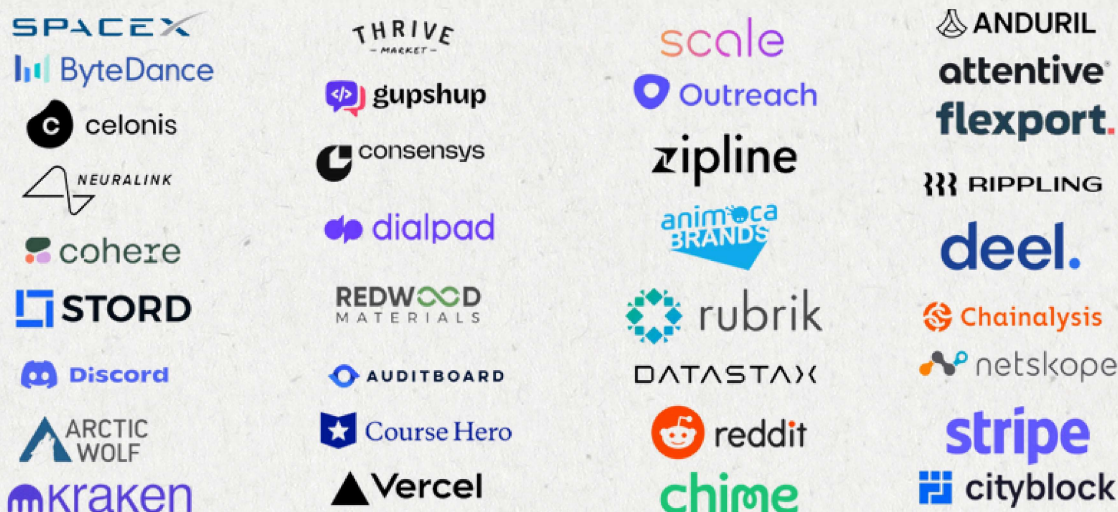
310-428-3259
tbarnes@axisgroupventures.com
axisgroupventures.com

Axis Group Ventures works with **Rainmaker Securities** as our broker-dealer partner. Rainmaker facilitates private securities transactions for a worldwide network of companies, shareholders, and investors. Recently, the firm expanded **RainmakerX**, its self-service research and trading portal, to better support its global network of independent brokers and to serve as a centralized information hub for both clients and brokers. Touch base to learn more about the RainmakerX platform.

Rainmaker - Executive Summaries on 160+ Late Stage Issuers



Rainmaker - Recent Secondary Transactions



DISCLOSURE: Rainmaker Securities, LLC ("RMS") is a FINRA-registered broker-dealer and SIPC member. Find this broker-dealer and its agents on [BrokerCheck](#). Our relationship summary can be found on the [RMS website](#).

RMS is engaged by its clients to make referrals to buyers or sellers of private securities ("Securities"). If such client closes a Securities transaction with a buyer or seller so referred, RMS is entitled to a success fee from the client. Such success fee may be in the form of cash or in warrants to purchase securities of the client or client's affiliate. RMS or RMS representatives may hold equity in its issuer clients or in the issuers of securities purchased or sold by the parties to a transaction. This communication is confidential and is addressed only to its intended recipient. This communication does not represent an offer or solicitation to buy or sell Securities. Such an offer must be made via definitive legal documentation by the seller of securities. Investments in the Securities are speculative and involve a high degree of risk. An investor in the Securities should have little to no need for liquidity in the foreseeable future and have sufficient finances to withstand the loss of the entire investment. RMS does not recommend the purchase or sale of Securities. Potential buyers or sellers of the Securities should seek professional counsel prior to entering into any transaction.